



STATE OF MICHIGAN

JENNIFER M. GRANHOLM
GOVERNOR

DEPARTMENT OF MANAGEMENT & BUDGET
LANSING

LISA WEBB SHARPE
DIRECTOR

For Immediate Release:
May 5, 2006

Contact:
Edward Woods III
Director of Communications
(517) 241-8619

State Surplus Store marks first anniversary

LANSING – The Department of Management and Budget's State Surplus Store, which is marking its first anniversary, is generating revenue for state government and building a loyal customer base.

Since opening last April, the store has brought in more than \$60,000 from sales of surplus and confiscated goods and averaged from 40 to 45 customers daily.

"The State Surplus Store offers an excellent alternative to DMB's regular surplus auctions and MiBid online auction site," said Lisa Webb Sharpe, DMB director. "The retail operation allows customers the convenience of shopping for affordable, good-quality merchandise in a retail store setting."

Kevin Lancto, supervisor of the State Surplus Program, said customers have complimented the helpful store staff and the good selection of products. He said college students have purchased furniture for dorm rooms and apartments, and a local barbershop, dentist, printing company, ceramic shop and driver education school, among others, have bought supplies and equipment for their businesses. Shoppers may choose from a variety of office furniture and supplies, tools, audio and video equipment, clothing, bicycles and many other items.

All store items were previously offered for sale at a live auction or on the MiBid site, <http://my.bidcorp.com/mibid/index.asp>. Unlike auctions, the store allows customers opportunity to inspect products thoroughly, buy in smaller quantities, and purchase items at a set price.

The surplus store at 3353 Martin Luther King Drive, Lansing, is open Tuesdays and Fridays from 8 a.m. to 3 p.m. Cash, checks, Visa and Mastercard are accepted.

The State Surplus Program continues to host five to six live auctions throughout the year and regularly posts new merchandise to the MiBid Web site. A detailed list of auction items can be viewed at www.michigan.gov/surplus.

###